

#### CONTACTS

FINCONS GROUP

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#### **CONSTITUTION YEAR**

1983

TOP MANAGEMENT

Michele Moretti - CEO

Francesco Moretti – Group Deputy CEO and CEO International

Franco Cammarota - President of the Board of Directors

Marco Ravelli – DACH General Manager

### EMPLOYEES

1950 for all the Group

## OFFICES

SWITZERLAND: Küssnacht am Rigi, Bern, Zürich, Lugano

ITALY: Vimercate, Verona, Rome, Bari and its operative hubs (Bozen, Trento, Naples, Bisceglie, Catania, Lecce, Rende)

UK: London

USA: New York, Los Angeles, Austin

GERMANY: Munich

FRANCE: Paris, Lyon

BELGIUM: Brussels

## OFFERING

IT Business Consulting

Core Business Solution Development

System Integration of International vendors' products

**Proprietary Solutions** 

IT Services in Smart-Shore

# GLOBAL GROWTH CONSOLIDATES ON THE DACH MARKET



Michele Moretti and Francesco Moretti

Fincons Group is a leader in the Swiss IT business consultancy landscape and an increasingly important global player. With 40 years of experience and 208 million CHF Group revenue in 2021, Fincons provides innovation and skills to support businesses in their digital transformation processes. The range of sectors served is uniquely broad and covers Financial Services&Insurance, Transportation, Manufacturing, Media, Energy&Utilities, International Institutions and Public Administration.

The company's headquarters are housed in Switzerland, and here the business has established a solid reputation with a portfolio of prestigious clients especially in the Banking, Insurance, Transportation and Manufacturing markets and high skilled professionals based in Zurich, Bern and Lugano. Some notable clients recently acquired in Switzerland, in Austria and in Germany highlight the key importance of the DACH territory to the Group that is investing in managers and resources to improve its footprint on the German-speaking market.

One of the key reasons so many tier-one Swiss clients have chosen Fincons, is its Smartshore and Swiss-shore business model, which from Italy and from Lugano offers end-toend IT solutions based on excellent process expertise and in-language services. This flexible working model with ad hoc combinations of remote and on-site teams, provides clients with security, compliance and cost-effective services. Specifically, the Group is further bolstering its Smart-Shore business model with the opening of the Future Gateway, a brand-new high-tech building in Bari, Italy, that houses over 1000 IT professionals serving international markets, as well as a start-up hub to stimulate R&D and innovation.

International markets remain a key focus for the Group that, after consolidating its presence in Switzerland and Italy, opened new offices in the UK, the USA, Germany and France and will be cutting the ribbon on a new Brussels location. It is clear that the Group continues to invest in growth with the objective of supporting an increasingly international client portfolio with top-quality services. As part of its promise to customers, Fincons also continues to engage in innovation and research projects with international institutions and academia, as well as alongside clients, to ensure they are provided the most cutting-edge solutions.

## WWW.FINCONSGROUP.COM